



Partnership Travel Consulting, LLC

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FOR IMMEDIATE RELEASE

Partnership Travel Consulting expands Global Team of Experts to include a Global Travel Technology Specialist

CAPE CORAL, FL (March 29, 2021) – Partnership Travel Consulting, LLC (PTC), is pleased to announce it has further expanded its global consulting team to include a global technology expert in the United Kingdom, Mr. Guy Snelgar. Guy brings over 30 years' experience of travel technology in the business travel sector, including the implementation of Corporate Online Booking Tools, Global Distribution Systems and Payment and Reconciliation processes for hundreds of organisations globally.

Guy started Barndello Consulting in 2019, Guy has helped companies with the successful redesign of travel workflows, controls and processes and the sourcing and contracting of the technology to support them. Guy has been a Board Member of ITM and an active speaker at many travel industry events over the years.

Founder & CEO Andrew Menkes welcomes the organization's newest Senior Consultant whose depth and breadth of experience complements the global PTC team and perfectly matches the requirements of PTC's clients.

"The UK is a strategic market for PTC and Guy is able to deliver technology solutions to clients throughout Europe and across the World. We are extremely fortunate to have Guy as part of our global management team." said Mr. Menkes. "Guy's unique knowledge of the interoperability of various technology systems is a unique advantage that he brings to PTC and our clients", said Mr. Menkes

Mr. Snelgar said: "New technology and distribution channels have, at the same time, made travel booking both more accessible and more complex. In a global travel environment where the guidance,



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control and welfare of travellers is more vital than ever, the importance of consultancy services provided by PTC is invaluable, and I am extremely proud to be joining such a respected team, with such extraordinary depth and breadth of expertise.”

About Partnership Travel Consulting

Partnership Travel Consulting (PTC) is a global travel management group with extensive experience in travel sourcing and T&E consultancy. Since 2001, PTC has been recognized in the industry for providing customized solutions to our clients.

PTC consultants are renowned leaders from various sectors of the business travel industry. Areas of expertise include: Duty of Care, Corporate Travel Department (CTD) certification, Supplier Negotiations, Technology, Data Consolidation, Business Process Reengineering, Strategic Meetings Management (SMM), Benchmarking, and integration of Expense Management Systems into corporate travel programs.

Founder and CEO Andrew W. Menkes is recognized as the first travel manager to create a CTD, accredited by the Airlines Reporting Corp., for his employer – Republic National Bank. In 2014, he was inducted into *BTN Group’s* Business Travel Hall of Fame, the first corporate buyer to receive this recognition. PTC has provided consulting services to more than 30 of the Corporate Travel 100 as listed by *Business Travel News*.

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